



The Institute for the Psychological Sciences is seeking qualified applicants for the position of Director of Institutional Advancement. The Director is responsible for the leadership and management of the fundraising functions at the Institute. Working with the President and the Vice President for Finance, the Director of Institutional Advancement plans, directs, and executes activities to set and meet the goals for annual operating, capital, and endowment fundraising objectives. He or she will manage the advancement department staff and will also cooperate with the Office of the Dean in development and organization of donor cultivation events.

Qualified candidates must have a minimum of five years successful experience in higher education major gift fundraising, coupled with experience in upper-level management, and a strong appreciation for the mission and values of Catholic higher education. Proven experience planning, budgeting, and executing of capital campaigns required. Bachelor's degree required; master's degree preferred. Must be willing and able to travel.

Search will remain open until the position is filled. Qualified candidates may send a cover letter and resume including salary history to:

**Institute for the Psychological Sciences  
Human Resources**

2001 Jefferson Davis Highway  
Arlington, VA 22202

E-mail: [hr@ipsciences.edu](mailto:hr@ipsciences.edu)

Fax: (703) 416-8588